Beth Azor Azor Academy LLC Azor Advisory Services, Inc.

Affectionately known as 'The Canvassing Queen®', Beth Azor is the founder and CEO of Azor Advisory Services (AAS), a leading commercial real estate advisory and investment firm based in Weston, Florida.

As its principal, Beth currently owns and manages six shopping centers in Florida valued at over \$100 million. She travels the U.S. consulting with, brokering deals for and training associates in the commercial real estate industry. A partial list of Beth's clients includes Phillips Edison & Co., Brixmor Properties, The Shopping Center Group, Urban Edge Development, DLC Management Group and Bedrock.

Beth wrote two books detailing her experience in the real estate world and her secret sauce for success. Don't Say No for the Prospect was published in 2019 followed up by The Retail Leasing Playbook in 2020. Beth also co-founded the South Florida Independent Retailer Awards® held annually in Broward County.

A graduate of FSU, Beth is a former Foundation Trustee and is past Chairwoman of the Board, and Founder of the FSU Real Estate Foundation. Beth is a past President of the Board of Directors of HOPE Outreach Center in Davie, Florida and co-founder of 100+ Women Who Care in South Florida.