

Jordan Rathlev is a Senior Vice President with the Related Companies, where he currently works on all aspects of mixed-use real estate acquisition and development including \$1B in operating assets and an additional \$1B development in the pipeline. He leads the project sourcing, financial underwriting, deal structuring, public/private partnerships, financing, and project development and asset management. Presently, in addition to overseeing the financing efforts, he manages all aspects of Related's West Palm Beach office initiatives, overseeing the property development, operations, leasing and management teams playing a vital role in all aspects of Related projects in West Palm Beach including site acquisition, entitlements, project financing and project development. Over the last four years, he has managed nearly \$800mm in transaction volume including construction financing, term loans, public bond offerings, project equity and acquisition financing for both private transactions as well as public / private partnerships. Additional achievements include managing the equity capitalization of The Grand, a Related development with 1mm square feet of mixed-use in Los Angeles. The development was a complex public / private partnership with over 10-years in the making that was initially capitalized with over \$300mm of equity from an international investor. Prior to joining Related in 2014, he was a Real Estate Manager at OTO Development, one of the largest hotel development firms in the country, where he was responsible for all aspects of market analysis, project underwriting site acquisition and due diligence and entitlement management. Prior to joining OTO, Jordan spent five years at Wells Fargo Securities in the Real Estate Investment Banking Group. Originally from Annapolis, Maryland, and a father of two, Jordan holds a Master's Degree in Real Estate Development and Corporate Finance from University of North Carolina's Kenan Flagler School of Business and a Bachelor of Arts degree from Vanderbilt University. Jordan's passion for finance and development supports the company's overarching growth and public perception. With a commitment to the local community, he is currently a Board member on the Chamber of Commerce of the Palm Beaches and Director for the Historic Prospect and Southland Parks Neighborhood Association, a national historic district in West Palm Beach. He enjoys anything outdoors, including sailing, golf and spending time at the beach with his family.